

**HISTORY OF BUSINESS**  
(Use Separate Attachments To  
Answer Questions if Necessary)

COMPANY NAME \_\_\_\_\_

NATURE OF BUSINESS \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

TYPES OF PRODUCTS/SERVICES \_\_\_\_\_

\_\_\_\_\_

CUSTOMER PROFILE \_\_\_\_\_

\_\_\_\_\_

LIST KEY CUSTOMERS

LIST MAJOR COMPETITORS

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

MAJOR SUPPLIERS

GEOGRAPHICAL SALES AREA

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

FUTURE PLANS FOR GROWTH/EXPANSION \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

HOW WILL THIS LOAN BENEFIT YOUR COMPANY? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

WILL THE FUNDING OF THIS LOAN CREATE NEW EMPLOYMENT OPPORTUNITIES? \_\_\_\_\_

IF SO, STATE HOW \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Signature (in BLUE INK ONLY)

\_\_\_\_\_  
Date